

About the Head of Operations (France and Benelux) Role

As a fast-growing European sustainability advisory business, we are looking to recruit a highly motivated sustainability leader to head the Paris office to sustain our growth and respond to our customers' needs.

The successful candidate will likely come from a responsible property investment background and will enjoy building & maintaining external relationships. This is an exciting and entrepreneurial role within a flat structure and great ethos/working environment.

As Head of Operations for France and Benelux your key responsibilities will include:

- Building relationships with potential clients
- Proactively increasing your network of professionals across the French and Benelux regions
- Leveraging these relationships to maximise fee paying instructions
- Managing the delivery of sustainability services provided to our clients in France and Benelux
- Planning and preparing presentations
- Communicating new product developments to prospective clients
- Overseeing the development of marketing literature
- Representing the company professionally at a variety of networking events
- Providing feedback to Managing Director

About You

If you are currently in a leading responsible property investment role and want to work within an entrepreneurial structure, this is the ideal next step in your career.

Essential Skills and Competencies for the role

- Strong network of professionals & a background in building new relationships & maximising existing ones
- Strong knowledge of the responsible real estate investment market in Europe
- Ability to speak several European languages (French is essential)
- Understanding of sustainability and energy efficiency services and their impact on property investments
- Outstanding communication skills

Remuneration

- Very competitive package based on experience
- Private healthcare insurance
- Pension